

Acquisition Opportunity

Livestock Feed and Pet Supplies Provider

The Company is a long-established provider of livestock feed, horse tack, pet and farm supplies. Located in California, the Company's strong management and staff are knowledgeable and experienced in animal care and in urban sustainable farming. The sellers want to ensure the successful continuation of the business; they will assist in the ownership transition and will stay in an advisory role for one year after the sale or as needed.



Investment Highlights

- 80-90% of customers are recurring
- Long standing relationships with feed and hay suppliers
- Customers include ranchers, pet owners, urban farmers and sustainable growers

| Financial Summary | | |
|-------------------|----------------|-------------|
| | <u>Revenue</u> | Est. EBITDA |
| <u>2023</u> | \$ 8,221,000 | \$ 388,000 |
| <u>2022</u> | \$ 8,364,000 | \$ 392,000 |
| <u>2021</u> | \$ 7,144,000 | \$ 332,000 |
| <u>2020</u> | \$ 6,550,000 | \$ 233,000 |
| <u>2019</u> | \$ 6,321,000 | \$ 297,000 |

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