

**Acquisition Opportunities - May 2024**

<u>Business Type</u>	<u>(in order of revenue - highest to lowest)</u>	<u>Revenue</u>	<u>EBITDA</u>	<u>Lead Agent</u>	<u>Geography</u>
1	<b>Ferrous &amp; Non-Ferrous Metal Recycling Company</b> ~ TRANSACTION COMPLETED ~	61,499,000	2,634,000	Barclay Bright	Southeast U.S.
2	<b>Industrial Scrap Metal Processing Company</b> ~ AT LOI STAGE ~	47,018,000	6,017,000	Barclay Bright	Southeast U.S.
3	<b>Breakfast Sausage Manufacturer</b> ~ IN DUE DILIGENCE ~	22,236,000	6,163,000	Brian Hullette	Southeast U.S.
4	<b>Last Mile Managed Services Company</b> Primary assets include company's fleet of vehicles	17,491,000	1,685,000	Barclay Bright	Southwest U.S.
5	<b>Power &amp; Control Cable Manufacturer</b> On Hold	16,794,000	3,547,000	Tony Roe	Central CA
6	<b>Commercial Building Cleaning Services</b> ~ IN DUE DILIGENCE ~	16,771,000	1,583,000	Joe Cavazos	Northern CA
7	<b>E-Commerce Custom Sticker &amp; Label Company</b> Information to come	13,500,000 (Forecasted)	4,700,000 (Forecasted)	Don van der Zwaag	Northeast U.S.
8	<b>Laboratory Solutions &amp; Apparatus Developer</b> Information to come	12,387,000	1,327,000	Barclay Bright	Southeast U.S.
9	<b>Livestock Feed and Pet Supplies Provider</b> Long-established farm supplier with 80-90% recurring customers	8,221,000	388,000	Joe Cavazos	Northern CA
10	<b>Relocation, Moving &amp; Storage Company</b> ~ TRANSACTION COMPLETED ~	6,409,000	899,000	Joe Cavazos	Northern CA
11	<b>Precision Manufacturing of Automated Fixtures</b> On Hold	5,977,000	1,265,000	Tony Roe	Northern CA
12	<b>Collectible Firearms Company</b> Information to come	4,326,000	663,000	Don van der Zwaag	Upper Midwest
13	<b>Cookie &amp; Confectionary Company</b> ~ UNDER LOI ~	3,960,000	1,322,000	Brian Hullette	Eastern U.S.
14	<b>Manufacturer and Distributor of X-Ray Equipment</b> ~ TRANSACTION COMPLETED ~	3,581,000	673,000	Sam Bath	Southern CA
15	<b>Final Mile Delivery and Moving Company</b> Information to come	1,830,000	306,000	Brian Hullette	East South Central
16	<b>Cybersecurity Products &amp; Solutions Provider</b> Information to come	(Invest. Value TBD)		Tommy Mike	Pacific Northwest
17	<b>Turnkey Auto Recycling Center (USAR)</b> Presently inactive, the property, business, and assets are for sale	(Invest. Value TBD)		Trevor Wood	Texas

The Independence Group has the mandate with the seller on all of these opportunities.

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